



HW group

Company and Products 2021





HW group

COMPANY OVERVIEW

ABOUT HW GROUP

*Czech manufacturer IoT devices
with 18 years of experience.*

- Privately owned company (1 owner)
- 40+ distributors worldwide
- 40 000+ smart IoT units sold per year
- Premium products and support
- Focused on quality and compatibility
- Large product ecosystem
- R&D and manufacturing in the Czech Republic



Time	Location	Temperature	Unit	Status
10:30:29	Canada	2	WLD	✓
10:30:26	India	45.3	°C	✓
	Japan	24,6	°C	✓
		0	none unit	✗

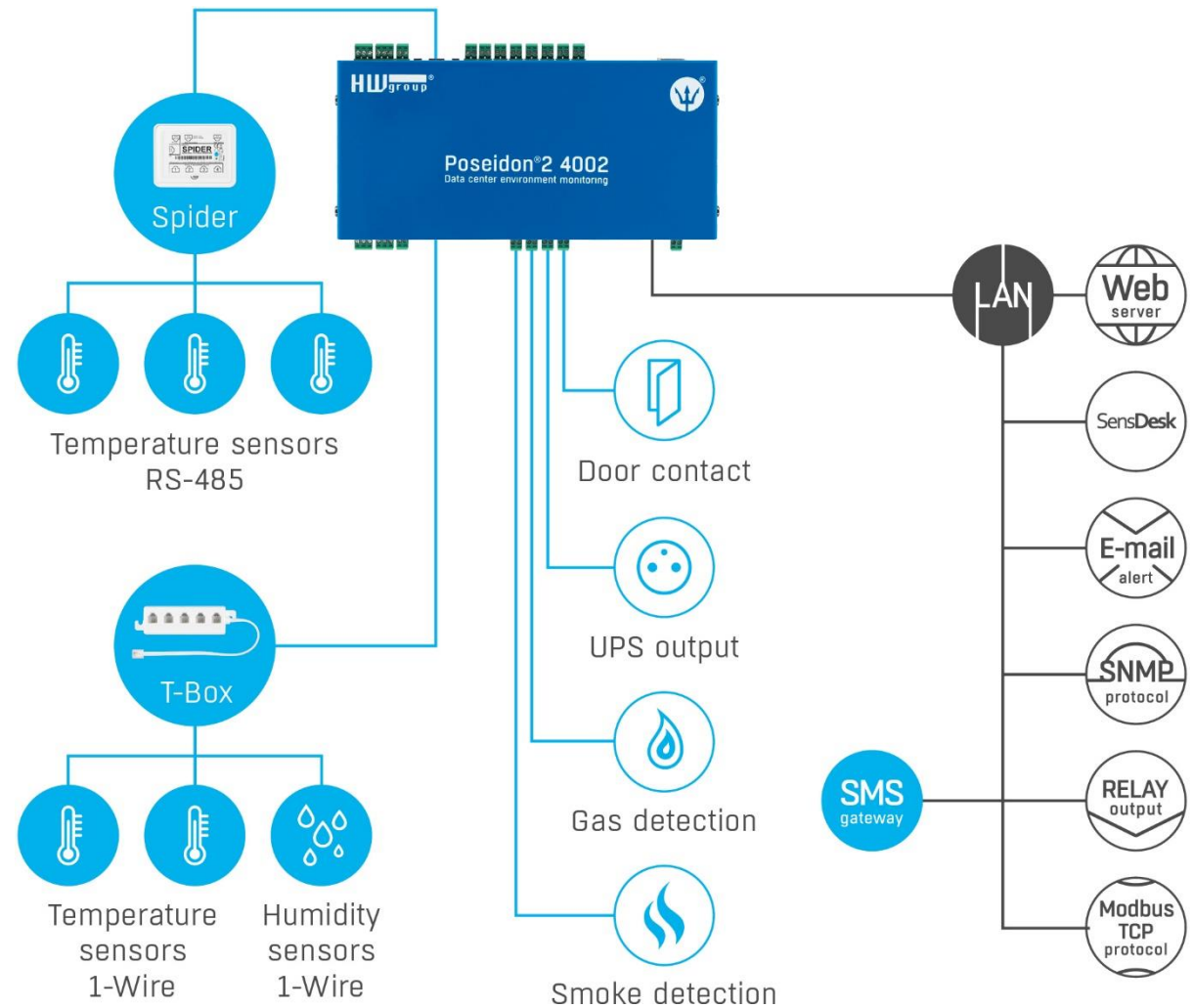


IoT SYSTEM

HWg SYSTEM

Full range of products from the sensors to the software and portal.

- Full ecosystem of products
- Simple topology and wiring
- Low integration costs
- Immediate availability of measured data
- Remote management of devices
- Stable and duplex connection
- Secure and compatible



SENSORS

Many options to fit all installation needs.

- Portfolio of over 100 sensors
- Industrial precision and quality testing
- 1-wire / 1-wire UNI / RS-485 / binary
- Cable, rack mount, wall mount, DIN rail...



DEVICES

Simple one task devices or complex monitoring units.

- Devices are autonomous, some require a portal
- Ethernet, WiFi, GPRS, GSM, LTE
- Battery powered NB-IoT devices
- LTE – M ready
- Alarming over SNMP, E-mail, SMS, MQTT, remote outputs, Modbus TCP, HWg Push...





SENSDESK PORTAL

IoT monitoring portal that you can resell.

- Robust technology
(SensDesk.com - over 50000 sensors)
- 9 years of development and testing
- Available online or as a virtual image and hardware

Machine
Simple se
all HWg c
protocol i

Sensor in alert

Solution

SensDesk
IOT PORTAL BY HW GROUP

Login: John Newman | Help | My account | License | Log out

Dashboard | My Dashboard | Sensors & Detectors | Devices | Groups | **Locations** | My Graph

SensDesk > Locations

Locations

Prague - Jažlovická
138 Sensors

65 ✓
27 !
37 ?
9 ✕

8 Sublocations

Sublocations	Sensors
Not Assigned	10
Storage	1
1. Floor	3
2. Floor	2
3. Floor	1
Dock	5
Cabin	1
Office	1
Server room 2. floor	1

10 Devices + Add Device

Milan - Via Monte Velino
58 Sensors

38 ✓
12 !
2 ?
6 ✕

6 Sublocations

Sublocations	Sensors
Not Assigned	2
Stock	2
Freezer room	1
Server room	3
Server room 2	1
1. Floor	1
2. Floor	1

8 Devices + Add Device

Göteborg - Eklandagatan
57 Sensors

42 ✓
5 !
9 ?
1 ✕

2 Sublocations

Sublocations	Sensors
Not Assigned	2
Stock	2
Freezer room	1
Server room	3
Server room 2	1
1. Floor	1
2. Floor	1

5 Devices + Add Device

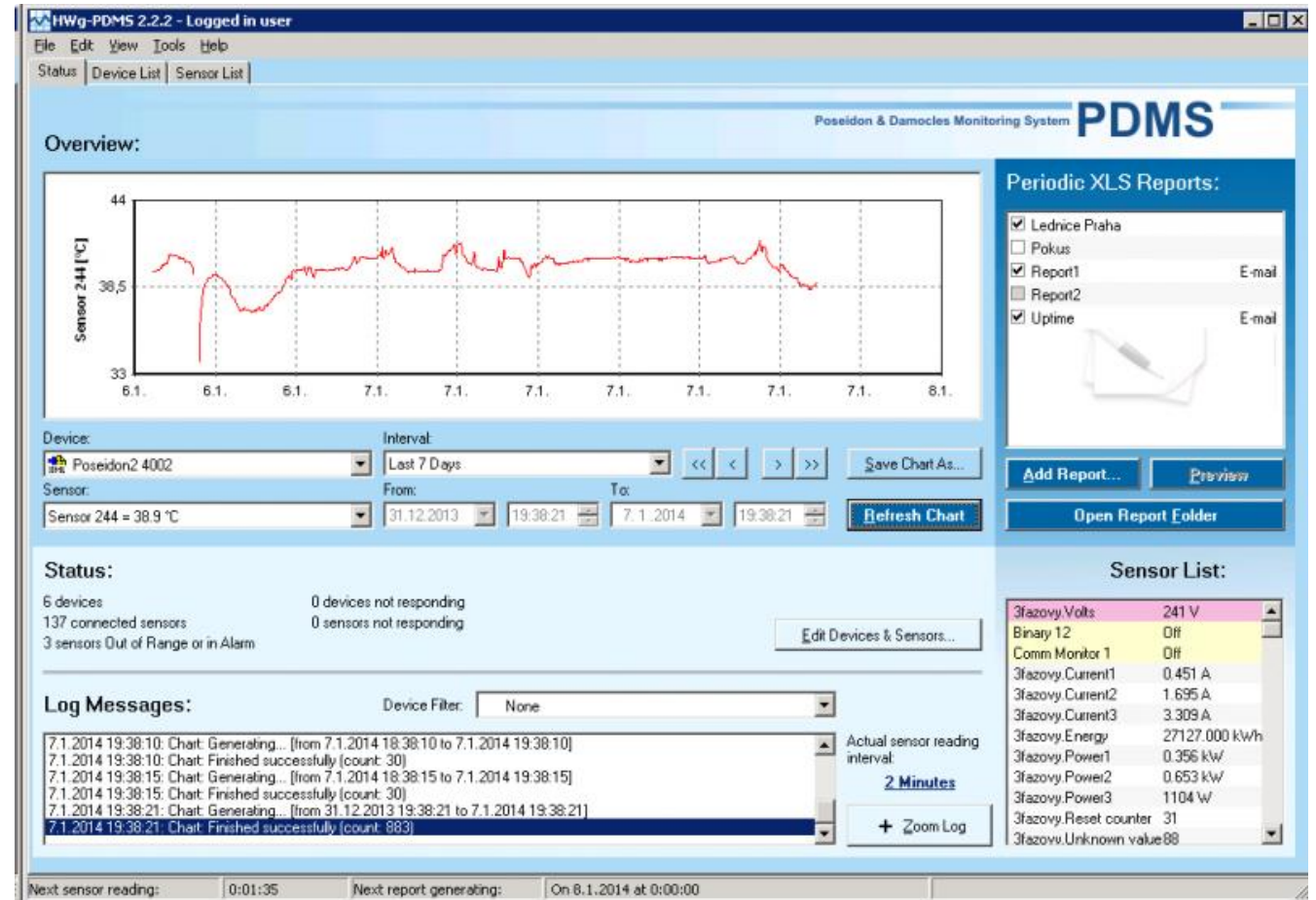
Create new Location

+ Add Device

SOFTWARE

HW group software or dozens of third party monitoring apps.

- Windows monitoring SW (PDMS)
- Mass configuration and upgrades
- Tools for sensor calibration
- Free SDK for developers



IoT SOLUTIONS



HW group IoT solutions

*18 years of experience
with projects in industry and IT.*

- Solutions for small end users as well as large industrial IoT
- We can do all types of data collection:
 - Public or private cloud
 - Third party SW or cloud
 - Direct connection to devices
- Easy setup and installation, remote maintenance
- Set and forget devices, stable and proven technology

CUSTOMER REFERENCES

For the last 18 years we were lucky enough to provide services to the following companies.

We would be thrilled if your customers were next.



Thank you for your attention.



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